

From: Steve Engmann [steve@comstrategies.com]
Sent: Monday, May 03, 2010 3:39 PM
To: Steve Engmann
Subject: Success Update Newsletter



Success Update

Welcome to our periodic update on business software and services for our customers, business partners, prospects and friends.
May 1, 2010

Credit Card Compliance

- If you store, handle or transmit credit card data, you must comply with new Payment Card Industry Data Security Standards (PCI-DSS) by July 1, 2010.
- MAS 90 version 4.30 with Service Pack 18 and version 4.40 with Service Pack 1 are in the process of being certified as compliant with PA-DSS.
- Sage Payment Solutions is a Level 1 credit card processing service provider that is in compliance with PCI-DSS.
- Visit <http://www.comstrategies.com/systems/credit-card-processing> for more information. Here you will find a link to an entire PCI-DSS Resource Center as well as free webinars on becoming compliant.



New Hire Act



The HIRE ACT (Hiring Incentives to Restore Employment) was enacted on 3/18/2010. Did you know that employers are granted an exemption from their 6.2% share of Social Security Tax on wages paid to qualifying employees? New employees must meet certain criteria to qualify and must complete a Form W-11.

To assist with tracking the amount of Social Security Tax you do not have to pay, we have created two new custom reports for MAS 90. To view samples of these reports go to <http://www.comstrategies.com/resources/government-compliance> Contact steve@comstrategies.com to purchase these reports or for additional information.

Visit our new Website

Our website has a new and improved look with more graphics, more information and links to helpful resources. Visit www.comstrategies.com to see for yourself. The website is best viewed with Internet Explorer 8.0. If you do not have 3 columns you are probably running an older version of Internet Explorer.



If you would like to contribute a quote to our Success Stories page or be listed on the Business Partner page, let us know.

Learn about Lean



Workforce Economics, Inc. offers a half-day Lean Overview Session each month in Neenah for a cost of \$35/person. Learn about Team Building, 5S, Visual Management, Value Stream Mapping, Kaizen Events and other lean tools. Visit <http://www.comstrategies.com/resources/business-partners> and go to the Business Service Providers section. Here you will find a link to their website, Lean Overview Session flyer and contact info.

Send us an e-mail about your Lean experience and we will share it in an upcoming newsletter!

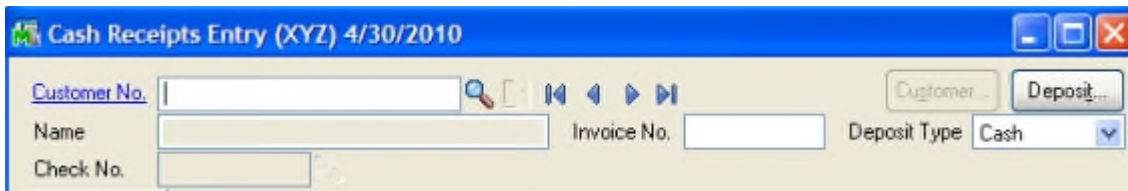
Organize Your Contacts

ACT! by Sage is a great management tool to organize your contacts. ACT! by Sage enables individuals and teams involved in selling or other contact-driven roles to improve productivity by helping organize contact information, manage daily responsibilities, and communicate more effectively. ACT! is easy to learn and use, with more than 2.8 million individual users and 43,000 corporate customers worldwide.



Christina Theobald and Steve Engmann are ACT! Certified Consultants. Did you know that ACT! also now links to QuickBooks? A perfect compliment for any small business. This e-mail was sent to you using ACT! with e-mail marketing by Swiftpage.

Enter Cash Receipts by Invoice Number



MAS 90 version 4.40 with Product Update 1 was just released in April. It includes almost \$10,000 worth of Extended Solutions that have now been incorporated into the base product. One of the really nice Extended Solutions that has been incorporated into the standard product is the entry of cash receipts by invoice number. Here is how it works. Enter the invoice number and the customer number, customer name, invoice amount and invoice number being paid all populate automatically. All that is left to do is enter the check number, verify the data and click accept. This is a huge time saver.

Plan to attend our 3rd Thursday at 9 Webinar on Thursday, June 17th at 9:00 a.m. to see this new feature in action. Other new features to be reviewed include new Sales Order Quick Print options, enhanced A/R Invoice History Search, Enhanced Customer PO Number validation and Authorized Purchase Control by Customer or State. To see a full list of new features click this link. <http://www.comstrategies.com/systems/mas-90>

Register now for the 3rd Thursday at 9 webinar
<https://www1.gotomeeting.com/register/912377216>

QuickBooks & Peachtree - Integration Support

If you or your customers need help with advanced features in QuickBooks or Peachtree, we can help. Tina Beck is a Certified QuickBooks Pro Advisor and also provides advanced Peachtree support.



Did you know that both products now have database connections available that make it easier to integrate with Quotation Systems, Reporting Systems and Barcode applications. If you are still keying data into a spreadsheet, give us a call to find out how to automate the reporting process.

We Appreciate Your Referrals

Announcing our "Referrals Pay – Pay It Forward" program. We have created a new referral program that benefits you and the community we live in. Provide us with a referral and we will give you a chance to win cash prizes, plus any new business generated will result in a donation back to the local charity of your choice!

We appreciate your business, your referrals and a chance to work together to strengthen our community. The referral program form is located at <http://www.comstrategies.com/resources/referrals-pay>

Competitive Strategies, Inc.

CSI has been working with small businesses in Northeast Wisconsin since 1997. We specialize in management reporting, task automation and helping your business become more efficient through the use of software. Our planning, systems, success methodology is proven, our expertise makes it happen.

Specialties include Custom Database Applications, MAS 90, ACT!, F9, Crystal Reports, QuickBooks and Peachtree. Visit www.comstrategies.com for more information and to view our customer "Success Stories".

Our consultants Steve Engmann, Jackie Lingg, Christina Theobald, Scott Loker, Tina Beck and Kim Engmann look forward to working with you!

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