

From: Steve Engmann [steve@comstrategies.com]
Sent: Saturday, May 08, 2010 8:31 AM
To: Steve Engmann
Subject: Success Update Newsletter



Success Update

Welcome to our periodic update on business software and services
for our customers, business partners, prospects and friends.
March 15, 2010

Free Webinars on How to Use Budgets

- How to quickly create a current year budget based on prior year results.
- How to use Excel with MAS 90, QuickBooks or Peachtree for budgeting without rekeying lots of data.
- How to setup a financial statement comparing Actual and Budget.
- Tips, Tricks and other features you never knew existed!



What: FREE on-line webinars designed to keep you more informed on ways to better utilize your accounting software and other software tools. Webinars will last 30 minutes or less with extra time allocated at the end to answer questions.

How to Attend: Click the appropriate link below to register. An e-mail confirmation and Outlook calendar reminder will be sent once you register. The speakers on your workstation will be needed/utilized for the audio.

MAS 90 Budgets

Thursday, March 18 at 9:00 a.m.

<https://www1.gotomeeting.com/register/698771529>

QuickBooks Budgets

Tuesday, March 23 at 9:00 a.m.

<https://www1.gotomeeting.com/register/655019144>

Peachtree Budgets

Tuesday, March 23 at 10:00 a.m.

<https://www1.gotomeeting.com/register/629429833>

Chamber Alert on Health Care



The Fox Cities Chamber of Commerce issued a Member Alert on HR 3590 urging all members to immediately contact Representative Kagen to oppose the Health Care Bill. Send e-mails in care of Katie.Tilley@mail.house.gov

Concerns include not being able to keep the plan you have, cost increases, tax increases, federal spending increases, federal debt increases, cuts to Medicare and lost jobs. It only takes a few minutes to make your opinion known.

Barcodes, Scanning & Data Collection



Barcodes can be added to any of your printed forms. One way to do this is to purchase Azalea Fonts. Barcode the Sales Order Number, Purchase Order Number, Product ID or Work Order Number to speed up data entry.

Automating data collection, better inventory control and real-time management reports are just some of the benefits of using barcodes and scanning devices to track time, product movement and production. Contact us to find out ways your company can save time, eliminate errors and cut costs by automating.

Review Software & Features on YouTube



Check out our YouTube channel www.youtube.com/user/comstrategies to view our short 3-10 minute videos on MAS 90 Paperless Office and ACT! Add it to your favorites and stay tuned for more short videos!

Organize Your Contacts

ACT! by Sage is a great management tool to organize your contacts. ACT! by Sage enables individuals and teams involved in selling or other contact-driven roles to improve productivity by helping organize contact information, manage daily responsibilities, and communicate more effectively. ACT! is easy to learn and use, with more than 2.8 million individual users and 43,000 corporate customers worldwide.



Christina Theobald and Steve Engmann are ACT! Certified Consultants. Did you know that ACT! also now links to QuickBooks? A perfect compliment for any small business. This e-mail was sent to you using ACT! with e-mail marketing by Swiftpage.

MAS 90 Version 4.40 Has Arrived

MAS 90 version 4.40 has arrived. New features include expanded item numbers in inventory and expanded customer numbers in A/R. Purchase Order, Inventory Management and Bill of Materials have all been updated with grid entry, customizable crystal reports and saved report settings by user.

March Madness specials are available to anyone running Peachtree or QuickBooks. Now is the time to take a look at the advanced features in MAS 90!

QuickBooks & Peachtree - Integration Support

If you or your customers need help with advanced features in QuickBooks or Peachtree, we can help. Tina Beck is a Certified QuickBooks Pro Advisor and also provides advanced Peachtree support.



Did you know that both products now have database connections available that make it easier to integrate with Quotation Systems, Reporting Systems and Barcode applications. If you are still keying data into a spreadsheet, give us a call to find out how to automate the reporting process.

Tax Humor

How is a mugger different from the Internal Revenue Service?

Both take your money, but the mugger doesn't make you fill out forms.

-Jacob Sullum in Reason



Referrals Pay - Pay it Forward

Announcing our "Referrals Pay – Pay It Forward" program. We have created a new referral program that benefits you and the community we live in. Provide us with a referral and we will give you a chance to win cash prizes, plus any new business generated will result in a donation back to the local charity of your choice!

We appreciate your business, your referrals and a chance to work together to strengthen our community. The referral program form is located on our website's home page. www.comstrategies.com

Competitive Strategies, Inc.

CSI has been working with small businesses in Northeast Wisconsin since 1997. We specialize in management reporting, task automation and helping your business become more efficient through the use of software. Our planning, systems, success methodology is proven, our expertise makes it happen.

Specialties include Custom Database Applications, MAS 90, ACT!, F9, Crystal Reports, QuickBooks and Peachtree. Visit www.comstrategies.com for more information and to view our customer "Success Stories".

Our consultants Steve Engmann, Jackie Lingg, Christina Theobald, Scott Loker, Tina Beck and Kim Engmann look forward to working with you!

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